

Job Title	Senior Data Consultant
Team	Analytics & Strategic Support
Primary Place of Work	Sava 4 Mill Square Featherstone Road Milton Keynes MK12 5ZD (with possibility for hybrid working)
Responsible to	Consultancy Director
Contract Type	Permanent contract
Full / Part Time	5 days a week
Hiring Manager	Dr Neil Cutland
Date created	January 2024

About Sava

Sava is a growing profitable business, comprising three enterprises:

- Sava Education – an education and information business that supports the UK residential surveying and valuation sector via training and qualifications.
- Sava Technology – a software business that provides tools to social housing providers which enable them to analyse and implement zero carbon strategies.
- Sava Analytics – a consultancy business that carries out data enhancement and analysis based on our software tools, as well as strategic advice on energy and sustainability to a variety of private and public sector clients.

Our purpose statement is “Empowering people and organisations to make a positive impact towards making buildings better by giving them the skills and technology they need to adapt and thrive in a fast-changing world”.

Specifically in Sava Technology and Sava Analytics

Sava Intelligent Energy is our core software product, launched in 2019. Using the national calculation methodology, which Sava was instrumental in developing, it is a premium, market leading product that is used by over 250 housing providers to manage the energy efficiency of their housing stock.

Our products and advice help these organisations to develop strategies to reduce their carbon emissions and improve the lives of their residents by reducing their energy costs. The software integrates with all of the major housing Asset Management Systems, and also links to third party data sources.

Our software enables our customers to calculate the energy efficiency and carbon emissions of their housing stock, and strategically explore improvement options through over 100 interactive charts. It enables external users and our internal team to identify data anomalies and, using a 'data quality indicator' (DQI), to spot gaps and shortfalls in the data. Our Analytics team works with the clients to improve their DQI by cleansing and enhancing their data, subsequently assisting with designing bespoke net-zero-carbon housing improvement plans.

The Analytics team also provides energy efficiency and sustainability consultancy to diverse clients working in the built environment. This ranges from research and technical writing to risk analysis and 'trusted advisor' support.

What the job is about

You will be working in a small technical team contributing directly to our data analysis services and energy & sustainability consultancy. You will have an important role in the customer relationship/sales process, meeting with customers to explore their specific data needs, writing the corresponding proposals and seeing them through to firm contracts.

You and the team will be analysing customers' data and providing recommendations to improve the data quality and the housing stock itself and ensuring that customers' data is compatible with our systems.

Another part of the role is to mentor our small data analytics team. The team are experienced and confident, but sometimes need support with the more complex data manipulations and analyses.

You will be instrumental in delivering these activities under the direction of the Consultancy Director.

This is a role in a busy operational team, focused on ensuring that our customers have the best experience while using our services. You must be customer-focused and have meticulous attention to detail. You will also be able to demonstrate strong organisational skills and the initiative to complete tasks with little supervision.

What you'll be doing

You will be working on a number of operational and project-based tasks dependent on business need. You may be working independently or part of a larger project team. The list below is an initial scope of what these tasks could be and will flex according to the needs of the business and your abilities.

- Providing guidance to customers to enable them to interpret their housing data
- Advising customers on their energy improvement plans for their housing stock, including net-zero-carbon strategies
- Meeting with customers to understand their needs, writing proposals accordingly, and seeing them through to firm contracts
- Maintaining diligent records of all customer interaction on the Customer Relationship Management system
- Mentoring the data work of the Analytics team members as required
- Applying technical skills to obtain, prepare and shape customers' housing energy data
- Consolidating multiple data sources into a format that can be used by our software
- Occasionally conducting research and advice on wider aspects of sustainability
- Working with team members to adapt to and achieve the business objectives
- Engaging with the wider company to understand the commercial drivers and use your expertise and experience to help the company succeed

Your skills, abilities, and attributes

- Proficiency in advising customers on how best to manage their data
- A compelling track record of developing enduring customer relationships, and securing new and repeat business
- Ability to analyse, interpret and manipulate large data sets
- Meticulous attention to detail and accuracy
- Ability to write comprehensive reports, technical summaries, and articles
- Confidence in mentoring technical staff, and supervising their work on occasion
- Comfortable talking to colleagues in sales, business development and training, as well as our customers
- Excellent IT skills – in particular Excel in depth and Office 365 in general
- Excellent written and spoken communication skills that allow you to inform and advise others clearly, instilling confidence and leaving positive impressions
- Able to explain your thoughts in a non-technical manner as well as interpret abstract ideas into technical requirements
- Able to self-motivate and work on your own initiative whilst managing your time in order to meet multiple deadlines and objectives
- Able to anticipate issues, take responsibility and make decisions.

At Sava we are keen to meet people with varied backgrounds. We want to build teams which represent a variety of experiences, perspectives, and skills, and we recognise talent based on merit and potential. Please apply if this is a role that would make you excited to come into work every day and contribute to our team ethic.